

CITY OF ROLLING HILLS ESTATES

BUSINESS LICENSE TAX ADMINISTRATION

HdL Companies

40 Years of Growing Revenue



BUSINESS TAX OPERATIONS

Delivering End-to End Tax Administration

Comprehensive support that ensures compliance, improves revenue capture, and simplifies administration.

Ensure Compliance

Maintain accurate business license database, renewal processing, and ongoing account management

Maximize Revenue Collection

Improve identification, billing, and recovery of tax revenues

Reduce Administrative Burden

Manage taxpayer inquiries, applications, and reporting on behalf of the City

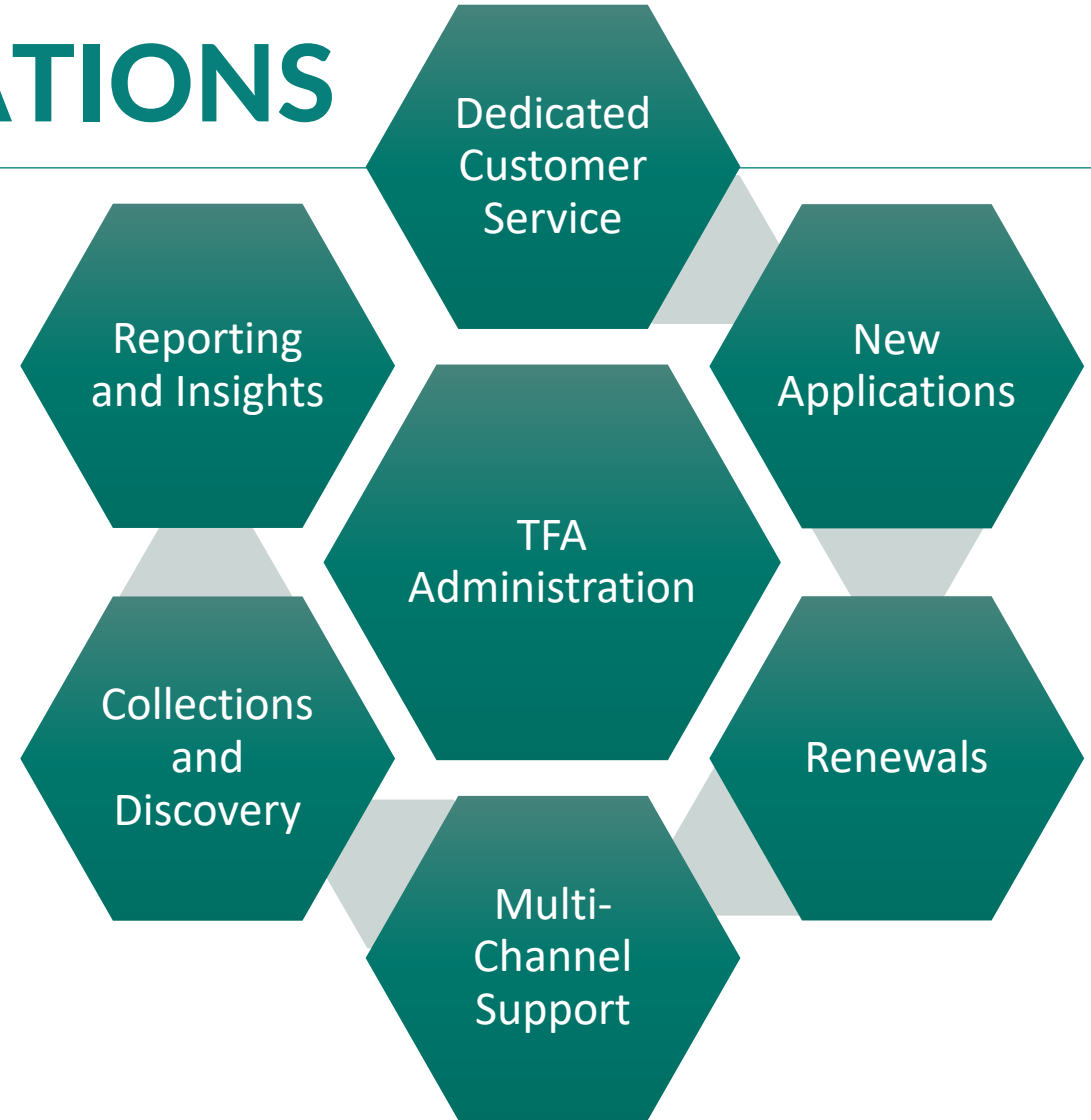
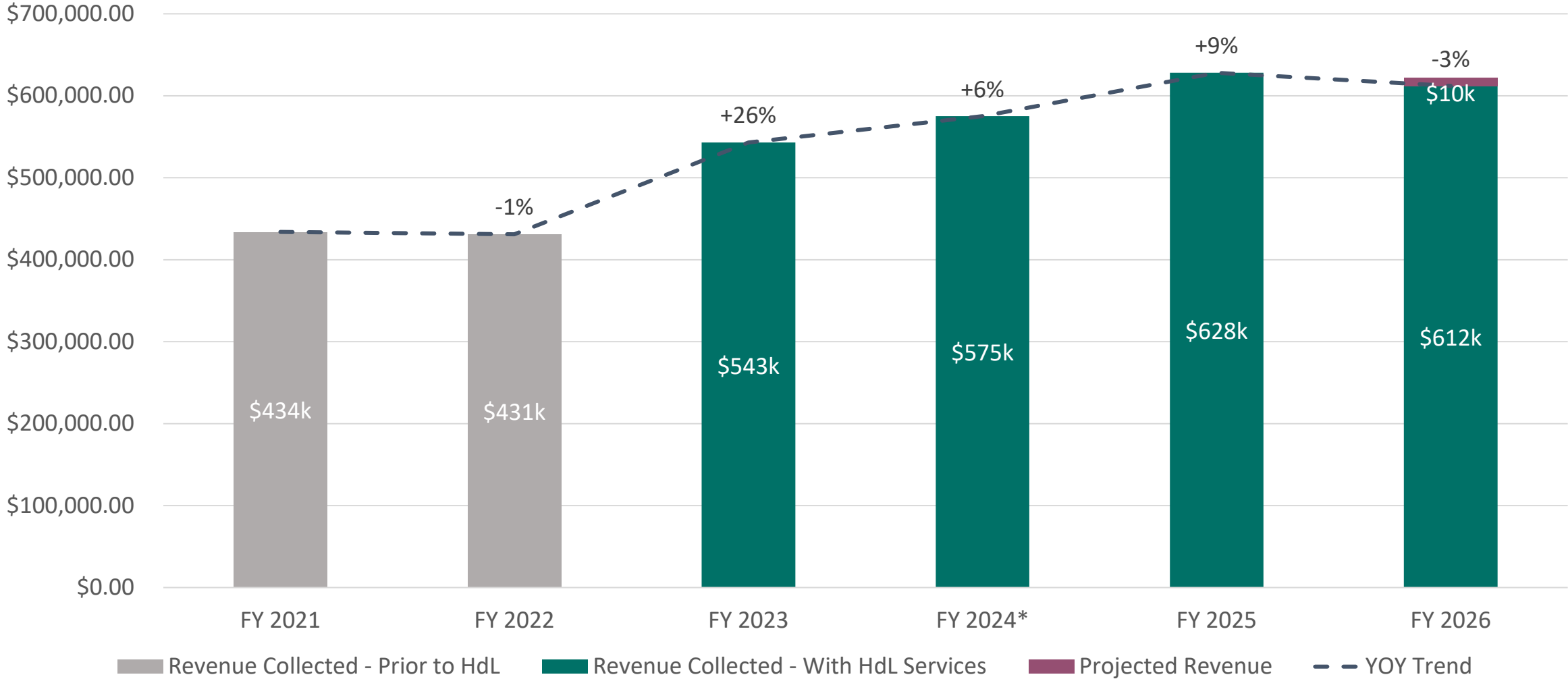


Chart 1 - Tax Revenue by Fiscal Year Payment



HdL began business license administration in FY2023, in November of 2022.

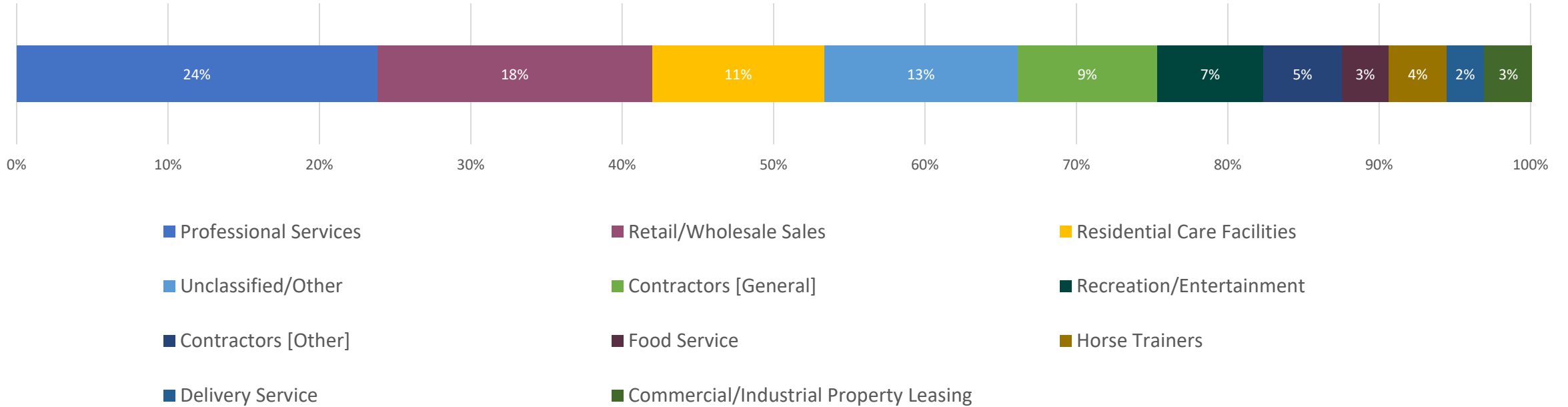
The City has collected approximately \$612,000.00 for FY 26 YTD in business tax revenue as of May 21, 2026. Projected revenue for FY26 has been provided based on FY25 payments collected from May 22, 2025 - June 30, 2025.

*CPI increase was applied to business tax rates in FY2024.



BUSINESS TAX OPERATIONS

CHART 2 - 2026 REVENUE CONTRIBUTION PERCENTAGE BY RATE TYPE



Profession and Retail/Wholesale businesses are key contributors, generating nearly 50% of the City's Business Tax revenue.